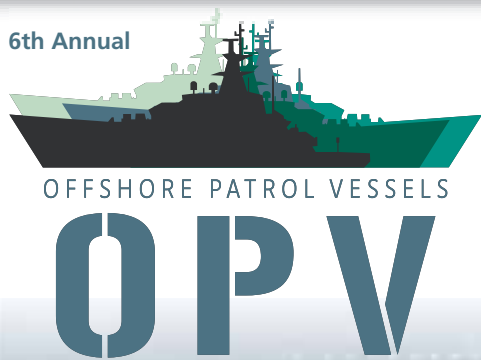


This is the **Original, Most Prestigious** and remains the **World's Leading OPV Conference**

6th Annual



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Developing Flexible, Capable and Cost Effective OPVs to Ensure Robust Maritime Safety and Security

>> TOP BENEFITS OF ATTENDING INCLUDE:

- ✓ Meet a truly international delegation of decision makers from a broad range of Navies and Coast Guards. Speakers will be represented from **Nigeria, Brazil, Germany, US, UK, Poland, Finland, Turkey, Netherlands** and **Albania** to name a few enabling you to gain **first-hand insight into acquisition priorities**
- ✓ Gain clarity on the actual reality of the current operational environment from the Baltic Sea to Gulf of Guinea enabling **concrete assessments** of the impact on short, medium and long-term **plans, policies and requirements**
- ✓ Evaluate the **latest developments in cutting-edge technological solutions** from leading industry teams lessons from Programme Offices so you can achieve optimum operational capability while maintaining cost-effectiveness
- ✓ Engage in candid and constructive debates to remain at the forefront of **key issues shaping modernisation plans** including **tackling piracy, improving civil military information sharing, rapid identification of threats, interception of small and fast boats**, and most importantly, **how to cost-effectively increase presence in the EEZ**

>> NEW FOR 2011:



- **Coastal and Fast Patrol Craft Briefings:** Gain a more comprehensive analysis of requirements through the series of briefings on these popular size of vessel in growing demand for coast guards and smaller navies
- **Maritime C4ISR Specialist Forum:** Join this new focus day to provide you with an in-depth analysis of how Navies and Coast Guards plan to increase maritime domain awareness for a broader overview of modernisation plans
- **Interactive Round Tables and Panel Discussions:** Hosted by our top expert speakers, providing dedicated time to debate core issues so you can leave armed with the information you need
- **Enjoy Visiting Hamburg!** This beautiful historic city, home of Europe's third largest port and steeped in history will offer you a convenient meeting point for both business and pleasure

"Defence IQPC OPV Conferences provide a veritable platform and ample opportunity for intellectual exchange and networking by leaders of world navies, maritime operators and other stakeholders with the ultimate objective of developing requisite architecture for enhanced security of the global commons" - Vice Admiral OS Ibrahim, Chief of the Naval Staff, Nigerian Navy

Hear from an Expert International Speaker Faculty, featuring:

- Vice Admiral O. S Ibrahim, Chief Of Staff, Nigerian Navy
- Rear Admiral Francisco Roberto Deiana, Director Naval Engineering, Brazilian Navy
- Rear Admiral Stanisław Zarychta, Commander of Maritime Operation Centre, Polish Navy
- Walter Merker, K131 Project Team, German Federal Office of Defence Technology and Procurement
- Michael Tangora, Deputy Assistant Commandant, Acquisition Directorate, US Coast Guard
- Vice Admiral Sir Anthony Dymock, Maritime Surveillance Adviser, European Defence Agency
- Captain Harilla Dafa, Navy Shipyard Director, Albanian Naval Force
- Captain Jankees Trimpe Burger, Director, Netherlands Coast Guard
- Captain Kirton Higgins, Director, Strategic Project Management Office, Trinidad and Tobago Coast Guard
- Commander Kenneth Houlberg, Above Water Capability, UK MoD
- Commander Risto Jääskeläinen, Head of Maritime Unit, Finnish Border Guard
- Commander Bessa Pacheco, Plans and Policy Division, Portuguese Navy

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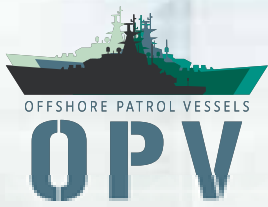


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6th Annual

OFFSHORE PATROL VESSELS

20th-22nd September, 2011 • InterContinental Hotel, Hamburg, Germany

"Forums like this will not only be valuable for individuals, agencies and organisations but also for the community and the world as a whole." - Snorre Greil, Icelandic Coast Guard

Dear Colleague,

Would you like to gain insight into how a diverse range of Navies and Coast Guards are planning to prioritise investment to achieve high pay off, cost effective patrol solutions?

If the answer is yes, you will not want to miss the opportunity to join this world leading forum where you will be able to **take away a comprehensive assessment of OPV new build and upgrade requirements**, whilst sharing in the hottest lessons coming out of global acquisition programmes.

Considering the all time high in operational tempo, restricting budgets and the continued concern over maritime terrorism and asymmetric threats, it has never been more important to **share in lessons learned to drive down cost**, build relationships for improved collaboration and find out where Navies are planning to prioritise investment.

Offshore Patrol Vessels remain at the heart of fleet modernisation programmes and the largest growing segment of the naval market with at least 29 countries known to have a total of **101 OPVs on order and reported plans of another 150 at a value of over \$20 Billion** - making this the must-attend naval event to support your business growth.

Top sessions outlining live requirements include:

- **Nigerian Navy** - Hear directly from the Chief of Staff himself, Vice Admiral Ibrahim, as he outlines his strategic vision for Nigeria's extensive OPV procurement plans and efforts to increase security in the Gulf of Guinea
- **Brazilian Navy** - Rear Admiral Francisco Deiana will deliver detailed insights into Brazil's OPV requirements as well insight into coastal patrol craft fleet expansion plans (NPa 500 and NPa200) to protect jurisdictional waters and assets
- **German Navy K131 Project Team** - Build your understanding of the German Navy's requirement framework for new multi-combat corvette suitable for International operations, peacekeeping missions and tackling asymmetric threats

The **6th Annual Offshore Patrol Vessel Conference** is the longest-running, best-attended and most prestigious forum of its kind globally. In 2011, you can expect an **enriched onsite experience** with newly added round-table discussions and interactive panel debates to ensure that **you will return home armed with new contacts, fully up to date on key trends and able to drive forward your plans with evidence-based information.**

Please take a few minutes to browse the exciting agenda lined up for you and visit www.offshorepatrolvessels.com for the fastest way to book your place at the most important OPV conference of the year!

I look forward to meeting you in Hamburg this September.

Kind regards,



Caroline Thorne
Senior Conference Director

Defence IQ
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P.S. For the full OPV experience, be sure to sign-up for the Maritime C4ISR Focus Day. See page 4 for full details!

7 Key Reasons You Cannot Miss 6th Annual Offshore Patrol Vessels 2011

- 1 Building on 5 years experience this is the OPV conference providing you with an **unbeatable networking experience** with the most prestigious and senior decision makers
- 2 Receive **first hand insight into the evolving operational picture to assess how Naval and Coast Guard leaders are likely to structure their acquisition priorities over the next few decades**
- 3 Capitalise on 3 value driven days of formal and informal networking opportunities enabling you to **nurture old and new relationships alike**
- 4 Take away global strategic analysis of the evolving threat spectrum to evaluate potential capability gaps to **ensure you are investing resources effectively** to match market requirements
- 5 Discuss **lessons learned** from major OPV programmes, assess trade-offs and platform feedback to feed into your own programmes and strategic priorities
- 6 Discover the **latest innovation in hull design, materials and construction techniques** enabling you to feel confident you are providing your crews with the highest level of affordable capability
- 7 Widely known as a valuable opportunity for a **two way information exchange** between navies, coast guards and industry, giving you a full perspective from initial concept and requirement setting to vessel construction and delivery

ABOUT THE ORGANISERS

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Defence IQ is an authoritative news source for high quality and exclusive commentary and analysis on global defence and

military-related topics. Sourcing interviews and insights directly from senior military and industry professionals on air defence, cyber warfare, armoured vehicles, naval defence, land defence and many more topics, Defence IQ is a unique multimedia platform to discuss and learn about the latest developments within the defence sector. So join over 45,000 defence professionals today to claim your exclusive video interviews, podcasts, articles and whitepapers that are updated on a daily basis at www.defenceiq.com - and all for free. Join the community: www.defenceiq.com/join.cfm

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2011 Speaker Faculty:



Vice Admiral O. S Ibrahim, Chief Of Staff, Nigerian Navy



Rear Admiral Francisco Roberto Deiana, Director Naval Engineering, Brazilian Navy



Rear Admiral Stanislaw Zarychta, Commander of Maritime Operation Centre, Polish Navy



Walter Merker, K131 Project Team, German Federal Office of Defence Technology and Procurement



Serdar Demirel, Head of Naval Systems, Undersecretariat for Defence, Turkish Ministry of Defence



Flag Officer Confirmed, Italian Navy



Michael Tangora, Deputy Assistant Commandant, Acquisition Directorate, US Coast Guard



Vice Admiral Sir Anthony Dymock, Maritime Surveillance Adviser, European Defence Agency



Captain Jose Ricardo Gomez Meillon, Assistant Chief of Staff, Mexican Navy



Captain Harilla Dafa, Navy Shipyard Director, Albanian Naval Force



Captain Erhan Murat Akdeniz, Head of Shipbuilding, Turkish Navy



Captain Jankees Trimpe Burger, Director, Netherlands Coast Guard



Captain Kirton Higgins, Director, Strategic Project Management Office, Trinidad and Tobago Coast Guard



Captain Ahmet Purcek, Head of Shipbuilding, Turkish Coast Guard



Colonel Boudache Abdelkrim, Chief of Staff, Algerian Coast Guard Service



Captain Charles 'Chuck' Gunzel, Confronting Irregular Challenges S&T Strategy Officer, ONR, US Navy



Commander Kenneth Houlberg, Above Water Capability, UK MoD



Commander Risto Jääskeläinen, Head of Maritime Unit, Finnish Border Guard



Commander Stein Olav Hagalid, NCAGS/NSC Branch Head, NATO Shipping Centre*



Commander Bessa Pacheco, Plans and Policy Division, Portuguese Navy



Lieutenant Commander Herbert Eggert, Commanding Officer - Bruce C. Webber, US Coast Guard*



Rear Admiral (Ret'd) Massimo Annati, Deputy Chairman of the European Working Group Non-Lethal-Weapons, Italian Navy



Captain Edward Lundquist (Ret'd), Senior Science Advisor, US Navy



Dr Karen Sumser-Lupson, Commissioner and Chairman, African Maritime Safety and Security Agency (AMSSA)



Harald Fassmer, Managing Director, Fassmer



Dr. Heino Dobiasch, Senior Sales Manager, Vessel Systems, Atlas Elektronik

* Pending final approval

INTERACTIVE ROUND TABLE DISCUSSIONS

In 2010, you provided feedback that you wanted more time for in-depth discussions focussing on core themes and more opportunities within small group information exchanges..

As a result, at the 2011 event we are hosting a number of round table discussions to ensure you take away the answers you need and have enough dedicated time to engage in constructive debate.

Round Table Discussion Themes:

- ✓ Weapons and OPVs - Developments in non-lethal weapons to support successful interception of small and fast craft and considerations for armament
- ✓ Tackling global threats to peace, security and economic stability - international collaboration
- ✓ 21st century coast guard modernisation: Protecting shores and ensuring maritime safety
- ✓ Developing multi-mission vessels to cost effectively sustain presence in the EEZ
- ✓ Through life support: Cost-effectively sustaining patrol fleets

EVENT HISTORY:

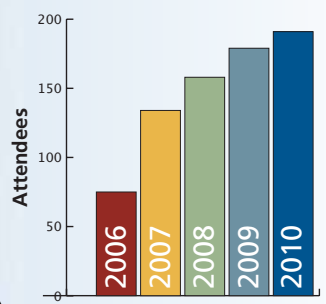
Over the years, the OPV conferences have helped many of our industry customers acquire contacts within customer nations and build relationships that have culminated in at least \$150 million worth of business.



"I look forward to sharing in discussions, and exchanging ideas with the diverse range of navies and coast guards, on their latest OPV developments and performance at the 6th Annual Offshore Patrol Vessels conference."

Commander Bessa Pacheco, Plans & Policy Division, Portuguese Navy

Participation for this event has been steadily increasing for the past 5 years:



MARITIME C4ISR FOCUS DAY

THURSDAY 22ND SEPTEMBER, 2011



ACHIEVING COMPREHENSIVE MARITIME DOMAIN AWARENESS: ENABLING RAPID IDENTIFICATION AND RESPONSE TO THREATS AND INCIDENTS IN THE EEZ

Rationale:

Increasing asymmetric maritime security threats has highlighted a real need to invest in C4ISR infrastructure to enable a more coordinated, rapid response to threats and incidents in the EEZ.

Clearly, achieving heightened situational awareness is at the forefront of both Navies and Coast Guards priorities, with particular concern over the detection of small and illegal vessels.

At the Maritime C4ISR day you will gain in-depth analysis of how Navies, Coast Guards and Maritime Security Agencies plan to advance sensors networks and airborne surveillance capabilities to achieve comprehensive Maritime Domain Awareness (MDA), as well as efforts to facilitate regional cooperation, interoperability and information sharing.

Benefits of attending:

- ✓ Take away key insights into how decision makers are **planning to invest in capabilities** across the spectrum of surveillance assets including patrol boats, Fast Attack Craft, helicopters, aircrafts and unmanned systems
- ✓ **Share in lively discussions** on how to manage the cost of advancing C4ISR infrastructure whilst ensuring your crew and boarding teams have access to a Common Maritime Operating Picture
- ✓ Evaluate technological solutions and place yourself at the forefront of developments to enable you in **make informed decisions based on expert knowledge and real-life experiences**
- ✓ Benchmark your strategies amongst this international gathering of experts to **ensure your force has optimal capability** to respond to the changing nature of maritime threats
- ✓ Assess the **future direction of C4ISR** advancement and long-term requirements across Europe, plus unique insights into developments in Africa

08.30 REGISTRATION AND COFFEE

09.00 CHAIR'S OPENING ADDRESS

09.10 NETHERLAND'S COAST GUARD APPROACH TO LAW ENFORCEMENT AND INTER-AGENCY INFORMATION SHARING IN THE MARITIME DOMAIN

- Core missions and current operational tempo
- Achieving rapid detection, response and interdiction for robust security in territorial waters
- Overcoming challenges to information sharing – data security and civil military cooperation
- Developing an infrastructure and utilising data sharing technology for enhanced maritime situational awareness
- Future acquisition plans and capability development

 **Captain Jankees Trimpe Burger**, Director,
Netherlands Coast Guard

09.45 IMPLEMENTING AN INTEGRATED COAST GUARD NETWORK FOR WEST AND NORTH AFRICA TO COMBAT THE RISE OF ARMED ROBBERY IN TERRITORIAL WATERS

- Maritime security challenges and growing incidence of armed robbery in West and North African waters
- Establishing an integrated coast guard network – challenges, progress and solutions
- Multi-national and Inter-agency partnerships to support African Nations in suppressing asymmetric threats
- Assessing technological capability gaps and long-term requirements in Africa for increased situational awareness in territorial waters

 **Dr Karen Sumser-Lupson**, Commissioner and Chairman,
African Maritime Safety and Security Agency (AMSSA) 

10.20 INDUSTRY PERSPECTIVE SESSION AVAILABLE

If you are interested in sponsoring this session, please call Yousuf Malik at +44 (0) 207 368 9500

10.55 MORNING COFFEE AND NETWORKING BREAK


11.30 STRENGTHENING REGIONAL INFORMATION SHARING TO ENSURE A ROBUST AND COORDINATED APPROACH TO MARITIME SAFETY AND SECURITY: RECOMMENDATIONS OF THE MARSUR WISE PEN TEAM REPORT

- Key challenges and obstacles to EU maritime domain awareness – cultural, organisational and technological
- Affordable solutions to improving co-ordination and integration of information sharing
- Potential in convergence of civil and military technologies
- Encouraging greater involvement of all stakeholders – the role of Coast Guards, Navies and Industry

 **Vice Admiral Sir Anthony Dymock**, Maritime Surveillance Adviser,
European Defence Agency

12.05 ASSESSING C4I SOLUTIONS TO ADVANCE SITUATIONAL AWARENESS FOR OPV MISSIONS AND BOARDING TEAMS

- Mapping current challenges in connecting all stakeholders for optimal situational awareness
- Tracking common requirements across maritime security agencies
- Evaluating C4I solutions for maritime security and interdiction operations
- Considerations and trade-offs - weight, interoperability, data security and power sources
- Linking and managing data for multiple sources including civilian authorities

 **Rear Admiral (Ret'd) Massimo Annati**, Deputy Chairman of the
European Working Group Non-Lethal-Weapons, **Italian Navy** 

12.40 NETWORKING LUNCH

13.40 CAPITALISING ON UNMANNED SYSTEMS TO MEET SURVEILLANCE CAPABILITY GAPS AND ENABLE A COMPREHENSIVE MARITIME OPERATING PICTURE

- Benefits and limitations of unmanned aerial, surface and underwater in maritime security operations
- Incorporating unmanned systems into the network – ensuring rapid transfer of intelligence
- Impact of unmanned systems integration across the spectrum of missions from reconnaissance and surveillance to mine detection and Search and Rescue
- Investigating the current and future direction of UXVs in civil maritime security


Speaker to be confirmed


14.15 INDUSTRY PERSPECTIVE SESSION AVAILABLE

If you are interested in sponsoring this session, please call Yousuf Malik at +44 (0) 207 368 9500

14.50 **INTERACTIVE PANEL DISCUSSION: RESPONDING EFFECTIVELY TO THE CHANGING NATURE OF THE MARITIME SAFETY AND SECURITY ENVIRONMENT**

- Key challenges being experienced achieving comprehensive maritime domain awareness and the changing operational environment
- Supporting rapid and effective sharing of intelligence through enhanced network connectivity of multiple assets and improving interoperability within and between forces
- Providing real-time situational awareness for boarding, interdiction and rescue teams
- Strategies and capabilities required for successful interception of small and fast craft
- What are the best night vision solutions to support OPV missions?
- How can the latest C4ISR technologies be used to network global maritime security forces?
- Impact of Unmanned Systems of maritime surveillance operations and future potential to expand situational awareness

 **Captain Jankees Trimpe Burger**, Director,
Netherlands Coast Guard

 **Vice Admiral Sir Anthony Dymock**, Maritime Surveillance Adviser,
European Defence Agency
Naval and Industry Representatives TBC

15.25 END OF FOCUS DAY

AGENDA AT-A-GLANCE



➤ Main Conference Day 1: Tuesday 20th September 2011

- 07.45 REGISTRATION AND COFFEE
- 08.30 CHAIRMAN'S OPENING ADDRESS
- 08.40 ACHIEVING A ROBUST MARITIME SECURITY ENVIRONMENT IN THE GULF OF GUINEA: PLANS OF THE NIGERIAN NAVY FOR OPV DEVELOPMENT
Vice Admiral O. S Ibrahim, Chief Of Staff, Nigerian Navy
- 09.10 EXPANSION OF THE BRAZILIAN NAVY'S OFFSHORE PATROL FLEET: ASSESSING KEY PRIORITIES AND REQUIREMENTS
Rear Admiral Francisco Roberto Deiana, Director Naval Engineering, Brazilian Navy
- 09.40 SECURING MEXICO'S EEZ AND PROVIDING DETERRENCE AGAINST LOW INTENSITY THREATS - OPERATIONAL EXPERIENCE OF THE OAXACA CLASS
Captain Jose Ricardo Gomez Meillon, Assistant Chief of Staff, Mexican Navy
- 10.10 INDUSTRY PERSPECTIVE SESSION AVAILABLE
If you are interested in sponsoring this session please call Yousuf at +44 (0) 207 368 9500
- 10.40 MORNING COFFEE AND NETWORKING BREAK
- 11.10 ROYAL NAVY PERCEIVED FUTURE CONTRIBUTION TO INTERNATIONAL MARITIME SECURITY - SUSTAINING A COST EFFECTIVE AND BALANCED FLEET
Commander Kenneth Houlberg, Above Water Capability, UK MoD
- 11.40 COST EFFECTIVE FLEXIBLE PAYLOAD FOR FUTURE MULTI MISSION OPV's
Dr. Heino Dobiash, Senior Sales Manager, Vessel Systems, Atlas Elektronik
- 12.10 BALANCING THE DEMANDS OF INTERNATIONAL EXPEDITIONARY MISSIONS AND LITTORAL DEFENCE: GERMAN NAVY'S NEW MULTI-COMBAT CORVETTE K131 PROJECT
Walter Merker, K131 Project Team, German Federal Office of Defence Technology and Procurement
- 12.40 NETWORKING LUNCH
- | STREAM A: FUTURE OPVs - DESIGNING FLEXIBLE AND COST EFFECTIVE MULTI-MISSION VESSELS
<i>CHAIR: Captain Edward Lundquist</i> | STREAM B: COASTAL PATROL CRAFT AND FAST ATTACK CRAFT REQUIREMENTS |
|--|--|
| 14.10 CREATING INNOVATIVE SHIP DESIGNS TO CONFRONT IRREGULAR CHALLENGES - T-CRAFT ONR NAVAL PROTOTYPE <i>Captain Charles 'Chuck' Gunzel, ONR Confronting Irregular Challenges S&T Strategy Officer, US Navy</i> | MARITIME COASTAL SURVEILLANCE REQUIREMENTS OF THE ALBANIAN NAVAL FORCE – MODERNISATION PLANS TO ENSURE PROTECTION OF TERRITORIAL WATERS <i>Captain Harilla Dafa, Navy Shipyard Director, Albanian Naval Force</i> |
| 14.40 DEVELOPING A NOVEL OPV CLASS: FASSMER OPV2020 <i>Harald Fassmer, Managing Director, Fassmer, Rene Quezada, Business Development Manager, Fassmer</i> | EXPANSION OF THE FAST PATROL BOAT FLEET TO INCREASE PROTECTION OF PORTS, HARBOURS AND SEA LINES OF COMMUNICATIONS <i>Colonel Boudache Abdelkrim, Chief of Staff, Algerian Coast Guard Service</i> |
| 15.10 INTERACTIVE PANEL DISCUSSION: FUTURE OFFSHORE PATROL VESSELS – DEVELOPING HIGHLY CAPABLE AND COST EFFECTIVE VESSELS TO MEET THE INCREASING DEMANDS OF EEZ SAFETY AND SECURITY <i>Commander Risto Jääskeläinen, Head of Maritime Unit, Finnish Border Guard; Captain Jose Ricardo Gomez Meillon, Assistant Chief of Staff, Mexican Navy; Dr. Heino Dobiash, Senior Sales Manager, Vessel Systems, Atlas Elektronik; Harald Fassmer, Managing Director, Fassmer</i> | INDUSTRY PERSPECTIVE SESSION AVAILABLE If you are interested in sponsoring this session please call Yousuf at +44 (0) 207 368 9500 |
- 15.40 AFTERNOON TEA AND NETWORKING BREAK
- 16.10 BUILDING A STRONG LITTORAL DEFENCE FORCE TO TACKLE CONVENTIONAL AND NON-CONVENTIONAL THREATS – PATROL CRAFT AND FAST BOAT DEVELOPMENT
Serdar Demirel, Head of Naval Systems, Undersecretariat for Defence, Turkish Ministry of Defence
- 16.40 PROVIDING EFFECTIVE PROTECTION OF TURKEY'S VAST COASTLINE – PRIORITIES, PLANS AND PLATFORM FEEDBACK
Captain Ahmet Purcek, Head of Shipbuilding, Turkish Coast Guard
- 17.10 CHAIRMAN'S CLOSING ADDRESS AND END OF DAY ONE

➤ Main Conference Day 2: Wednesday 21st September 2011

- 08.00 REGISTRATION AND COFFEE
- 08.30 CHAIRMAN'S DAY TWO WELCOME
- 08.40 ENSURING EFFECTIVE PRESENCE IN THE POLISH EEZ AND BUILDING CAPACITY TO SUPPORT INTERNATIONAL OPERATIONS - MODERNISATION OF POLISH FLEET CAPABILITIES
Rear Admiral Stanislaw Zarychta, Commander of Maritime Operation Centre, Polish Navy
- 09.10 DEVELOPING CAPABILITIES TO MEET THE DEMANDS OF 21st CENTURY MISSION REQUIREMENTS: ACQUISITION UPDATES FROM THE USCG
Michael Tangora, Deputy Assistant Commandant, Acquisition Directorate, US Coast Guard
- 09.40 INDUSTRY SESSION AVAILABLE
If you are interested in sponsoring this session please call Yousuf at +44 (0) 207 368 9500
- 10.10 THE PORTUGUESE DUAL CONCEPT: AN EFFICIENT WAY TO MANAGE CAPABILITIES AND TO ACHIEVE ECONOMY OF SCALE AND UNIT OF EFFORT AT SEA: THE VIANA DO CASTELO CLASS OPV
Commander Bessa Pacheco, Plans and Policy Division, Portuguese Navy
- 10.40 MORNING COFFEE AND NETWORKING BREAK
- 11.10 INDUSTRY PERSPECTIVE SESSION AVAILABLE
If you are interested in sponsoring this session please call Yousuf at +44 (0) 207 368 9500
- 11.40 INTERACTIVE ROUND TABLE DISCUSSIONS
Participants can join in 2 round table discussions, each lasting for 45 minutes. The rotation for the 2nd round table will take place at 12.25.
- A: Weapons and OPVs - Developments in non-lethal weapons to support successful interception of small and fast craft and considerations for armament**
Led by: Rear Admiral Massimo Annati, Ret'd, Deputy Chairman of the European Working Group Non-Lethal-Weapons, Italian Navy
- B: Tackling global threats to peace, security and economic stability - international collaboration**
Led by: Vice Admiral O. S Ibrahim, Nigerian Navy
- C: Developing multi-mission vessels to cost effectively sustain presence in the EEZ**
Led by: Rear Admiral Francisco Roberto Deiana, Brazilian Navy
- D: Through life support: Cost-effectively sustaining patrol fleets**
Led by: Serdar Demirel, Turkish Ministry of Defence and Captain Akdeniz, Head of Shipbuilding, Turkish Navy
- E: 21st century Coast Guard modernisation: Protecting shores and ensuring maritime safety**
Led by: Captain Jankees Trimpe Burger, Director, Netherlands Coast Guard
- F: Capitalising on the latest technological developments in hull design, new materials and construction techniques**
Led by: Captain Edward Lundquist, (Ret'd) Senior Science Advisor, US Navy and Captain Chuck Gunzel, ONR, US Navy
- 13.10 NETWORKING LUNCH
- | STREAM C: MULTI-NATIONAL COLLABORATION TO TACKLE GLOBAL SECURITY THREATS | STREAM D: COASTAL PATROL CRAFT PROGRAMMES |
|---|--|
| 14.40 MEETING THE GLOBAL CHALLENGES OF ANTI-PIRACY OPERATIONS THROUGH MULTI-NATIONAL COLLABORATION <i>Commander Stein Olav Hagalid, NCAGS/NSC Branch Head, NATO Northwood</i> | EXPANDING SURVEILLANCE AND ENFORCEMENT CAPABILITY OF SMALLER MARITIME SECURITY FORCES TO MEET THE DEMANDS OF EEZ PATROL: TRINIDAD AND TOBAGO COAST GUARD PATROL CRAFT ACQUISITION <i>Captain Kirton Higgins, Director, Strategic Project Management Office, Trinidad and Tobago Coast Guard</i> |
| 15.10 INTERACTIVE PANEL DISCUSSION: MANAGING EMERGING MARITIME SECURITY THREATS THROUGH INTERNATIONAL COOPERATION <i>Rear Admiral Stanislaw Zarychta, Commander of Maritime Operation Centre, Polish Navy; Commander Stein Olav Hagalid, NCAGS/NSC Branch Head, NATO Shipping Centre; Commander Kenneth Houlberg, Above Water Capability, UK MoD</i> | ACHIEVING OPTIMAL SITUATIONAL AWARENESS AND RAPID INTERCEPTION OF SMALL AND FAST CRAFT – DEVELOPMENT OF THE SENTINEL CLASS AND PREPARATION FOR OPERATIONAL STATUS <i>Lieutenant Commander Herbert Eggert, Commanding Officer - Bruce C. Webber, US Coast Guard (pending final approval)</i> |
- 15.40 AFTERNOON TEA AND NETWORKING BREAK
- 16.10 CAPITALISING ON REGIONAL PARTNERSHIPS TO ENSURE 'FREEDOM OF THE SEAS' – THE ITALIAN NAVY'S EXPERIENCE SECURING THE MEDITERRANEAN
Flag Officer Confirmed, Italian Navy
- 16.40 CHAIRMAN'S CLOSING ADDRESS AND END OF CONFERENCE

MAIN CONFERENCE DAY 1

Tuesday, 20th September 2011



07.45 REGISTRATION AND COFFEE

08.30 CHAIRMAN'S OPENING ADDRESS

08.40 **ACHIEVING A ROBUST MARITIME SECURITY ENVIRONMENT IN THE GULF OF GUINEA: PLANS OF THE NIGERIAN NAVY FOR OPV DEVELOPMENT**

- Strategic plans to increase maritime security in the Gulf of Guinea
- 5-10 year policy, plans and requirements for OPV fleet development
- Collaboration with neighboring African nations and international allies
- Potential partnerships with Industry and development of Nigeria's industrial base
- Future naval force vision for 2020+


 **Vice Admiral O. S Ibrahim, Chief Of Staff, Nigerian Navy**



Vice Admiral Ibrahim is a Navigation and Direction specialist and wears the Command at Sea Badge for successful command at sea on various Nigerian Naval Ships. Following obtaining a Masters Degree from the Department of War Studies and Public at King's College University of London, he was appointed as the Commander Naval Task Group, OPERATION HARMONY in the Eastern Naval Command, Calabar. He served at the National Defence College Nigeria as a Directing Staff and later as Director Curriculum and Programmes Development. He has also held a number of Senior appointments at the Naval HQ including Chief of Administration and subsequently Chief of Training and Operations. In February 2009, he was appointed as the Flag Officer Commanding Western Naval Command, the appointment he held till his elevation to the present appointment of the Chief of the Naval Staff on 8 September 2010.

09.10 **EXPANSION OF THE BRAZILIAN NAVY'S OFFSHORE PATROL FLEET: ASSESSING KEY PRIORITIES AND REQUIREMENTS**

- Brazilian jurisdictional waters and naval assets
- Assessing capability gaps in the current fleet and demands of the operational environment
- Requirements and main priorities in the development of the new OPVs
- Future acquisition and programme updates:
 - OPV Programme
 - Medium Size Patrol Vessels Programme – NPa 500
 - Small Size Patrol Vessels Programme – NPa 200

 **Rear Admiral Francisco Roberto Deiana, Director Naval Engineering, Brazilian Navy**



Following graduation from the Brazilian Navy (BN) Academy with class of 1977, Rear Admiral Francisco Deiana completed his naval architecture and engineering education at University of São Paulo. In the last years, as Captain, served at Arsenal de Marinha do Rio de Janeiro - BN main shipyard for maintenance, repair and shipbuilding - where he was the Vice-Director for four years. Promoted to Rear Admiral in March 2008, he is presently the BN Director of Naval Engineering.

09.40 **SECURING MEXICO'S EEZ AND PROVIDING DETERRENCE AGAINST LOW INTENSITY THREATS - OPERATIONAL EXPERIENCE OF THE OAXACA CLASS**

- Spectrum of threats in the Gulf of Mexico
- Identifying and successfully intercepting asymmetric threats – matching capability development to the evolving maritime security environment
- Mission feedback from the introduction of the Oaxaca Ocean Patrol Vessels to the fleet
- Future strategy for expanding maritime domain awareness - active and future requirements

 **Captain Jose Ricardo Gomez Meillon, Assistant Chief of Staff, Mexican Navy**

10.10 **INDUSTRY PERSPECTIVE SESSION AVAILABLE**

If you are interested in speaking please call Yousuf at +44 (0) 207 368 9500

10.40 **MORNING COFFEE AND NETWORKING BREAK**

11.10 **ROYAL NAVY PERCEIVED FUTURE CONTRIBUTION TO INTERNATIONAL MARITIME SECURITY - SUSTAINING A COST EFFECTIVE AND BALANCED FLEET**

- Royal Navy vision for contribution to international maritime security post SDSR
- Achieving a balanced fleet to meet strategic priorities and maintain participation in international operational commitments
- Surface combatant requirements:
 - Finding interoperable solutions to enable joint and multinational contingent operations
 - Minimising through life costs for a sustainable fleet
 - Creating flexible and highly adaptable vessels – using a baseline configuration with modular payloads and capability teams
 - Maintaining global deployability
- Competing requirements – what are the trade offs?
- Design challenges in achieving affordability
- Lean core complements – vision and consequences of choosing this route

 **Commander Kenneth Houlberg, Above Water Capability, UK MoD**



Ken Houlberg joined the RN in 1986 and has spent most of his career at sea conducting operations around the world. Over the last 10 years he has commanded 2 minehunters, the Falkland Islands Patrol Vessel and, once promoted in 2007, two Type 23 frigates. Of these HMS WESTMINSTER saw service in the Indian Ocean, Arabian Gulf, Burma following cyclone Nargis and around the UK in support of the UK's nuclear deterrent. joined the Above Water Capability team in the UK MOD in March 2010.

11.40 **COST EFFECTIVE FLEXIBLE PAYLOAD FOR FUTURE MULTI MISSION OPV'S**

- Defining from an industrial viewpoint the prerequisites for payload flexibility
- Developing an effective baseline payload configuration with multi mission capability
- Utilising payload modules to enhance capability for specific tasks from disaster relief to MCM - "Plug-and-Play" modules for the baseline configuration
- Achieving interoperability with wider fleet capabilities for optimal mission performance
- Future potential for containerised systems offering high levels of flexibility and manoeuvrability

 **Dr. Heino Dobiasch, Senior Sales Manager, Vessel Systems, Atlas Elektronik**

12.10 **BALANCING THE DEMANDS OF INTERNATIONAL EXPEDITIONARY MISSIONS AND LITTORAL DEFENCE: GERMAN NAVY'S NEW MULTI-COMBAT CORVETTE K131 PROJECT**

- Requirement framework for the new multi-combat vessels
- Enabling interception of high speed vessels in the littorals
- Designing a vessel suitable for International operations, peacekeeping missions and asymmetric threats
- Considerations and challenges incorporating mission modules
- Design principles and strategies for reducing cost from design to through life support
- Programme timelines for the K131 project

 **Walter Merker, K131 Project Team, German Federal Office of Defence Technology and Procurement**

Walter Merker is the currently the BWB, Project Manager of Capability Upgrade Program Frigate 123 and Project Team Member Corvette 131. With extensive expertise in tactical, radio and satellite communications, Merker has worked for both the Armed Forces Technical Centre and Federal Office for Information Management and Information Technology.

12.40 **NETWORKING LUNCH**

STREAM SESSIONS A AND B – PLEASE CHOOSE ONE TRACK

STREAM A: FUTURE OPVS - DESIGNING FLEXIBLE AND COST EFFECTIVE MULTI-MISSION VESSELS

CHAIR: Captain Edward Lundquist, (Ret'd) Senior Science Advisor, US Navy

STREAM B: COASTAL PATROL CRAFT AND FAST ATTACK CRAFT REQUIREMENTS

14.10 CREATING INNOVATIVE SHIP DESIGNS TO CONFRONT IRREGULAR CHALLENGES - T-CRAFT ONR NAVAL PROTOTYPE

- Program outline, milestones and progress
- Requirements of the US Navy driving T-Craft development
- Designing platforms capable of multi-nodal operations
- Potential solutions for achieving high speed with heavy payloads
- Future plans for T-Craft and its enabling technologies

Captain Charles 'Chuck' Gunzel, ONR Confronting Irregular Challenges S&T Strategy Officer, US Navy



Captain Charles Gunzel is a Navy Reservist who currently supports science and technology efforts confronting irregular challenges with the Office of Naval Research. He is a qualified surface warfare officer, engineering duty officer and Navy diver. He has extensive ship repair, engineering and project management experience. In the private sector he led major construction projects in Oregon. Most recently he served as the Navy Reserve Supervisor of Salvage and Diving, directing engineering and logistic support in response to the BP Deep Water Horizon incident.

MARITIME COASTAL SURVEILLANCE REQUIREMENTS OF THE ALBANIAN NAVAL FORCE – MODERNISATION PLANS TO ENSURE PROTECTION OF TERRITORIAL WATERS

- Current capabilities, key tasks and mission types
- Recent maritime environmental pollution and trafficking interdiction in territorial waters – how is this impacting fleet development?
- The framework for transformation and requirements for securing maritime space off the coast of Albania
- Progress with the procurements of the 42m multifunction vessels and Fast Patrol Boats - achieving value for money and mission flexible platforms
- NATO integration and supporting wider global maritime security concerns, including count-terrorism operations

Captain Harilla Dafa, Navy Shipyard Director, Albanian Naval Force



14.40 DEVELOPING A NOVEL OPV CLASS: FASSMER OPV2020

- Managing the shifting aspects of requirements, threats, resources and regulations in development of new capabilities
- Effectively translating mission requirements into capable and affordable solutions while anticipating the future
- Exploring and developing novel designs to meet expected trends
- Introducing the OPV2020: Revolutionising mission performance through a completely new design



Harald Fassmer, Managing Director, Fassmer



Rene Quezada, Business Development Manager, Fassmer

EXPANSION OF THE FAST PATROL BOAT FLEET TO INCREASE PROTECTION OF PORTS, HARBOURS AND SEA LINES OF COMMUNICATIONS

- Key threats and capability gaps – combating smuggling, illegal immigration and terrorism
- Improving the diversity of the fleet to enable protection of territorial waters and continuing to counter smuggling and piracy
- Insight into the procurement of the aluminium hulled FPB-98 and early operational feedback – FPB 'Markhab' and 'Betelgeuse'
- Potential upgrades to OSA-II missile patrol craft
- Future plans for capability upgrades to ensure security in Algeria's harbours and ports



Colonel Boudache Abdelkrim, Chief of Staff, Algerian Coast Guard Service

15.10 INTERACTIVE PANEL DISCUSSION: FUTURE OFFSHORE PATROL VESSELS – DEVELOPING HIGHLY CAPABLE AND COST EFFECTIVE VESSELS TO MEET THE INCREASING DEMANDS OF EEZ SAFETY AND SECURITY

- Evolution of mission types and the impact on future OPV requirements
- Identifying the key drivers determining procurement criteria for Coast Guard and Navy OPV projects over the next 5-10 years within limited budgets
- Progression with modular design, construction and operational viability
- Considerations for new materials and construction techniques in delivering highly capable yet cost-effective vessels
- The 'must have' future capabilities to tackle the full spectrum of threats



Captain Jose Ricardo Gomez Meillon, Assistant Chief of Staff, Mexican Navy



Commander Risto Jääskeläinen, Head of Maritime Unit, Finnish Border Guard



Dr. Heino Dobiasch, Senior Sales Manager, Vessel Systems, Atlas Elektronik



Harald Fassmer, Managing Director, Fassmer

INDUSTRY PERSPECTIVE SESSION AVAILABLE

If you are interested in speaking please call Yousuf at +44 (0) 207 368 9500

15:40 AFTERNOON TEA AND NETWORKING BREAK

16.40 PROVIDING EFFECTIVE PROTECTION OF TURKEY'S VAST COASTLINE – PRIORITIES, PLANS AND PLATFORM FEEDBACK

16.10 BUILDING A STRONG LITTORAL DEFENCE FORCE TO TACKLE CONVENTIONAL AND NON-CONVENTIONAL THREATS – PATROL CRAFT AND FAST BOAT DEVELOPMENT

- Examining the two-pronged approach to developing a strong littoral warfare architecture to ensure safety in the EEZ and fight terrorist attacks
- Current vessels under development – patrol boats, fast attack craft and coast guard boats
- What level of capability in subsystems is required to meet Turkey's mission spectrum?
- Insight into upgrades on search-and-rescue boats
- How should patrol boat fleets be developed to counter the broad spectrum of future threats?



Serdar Demirel, Head of Naval Systems, Undersecretariat for Defence, Turkish Ministry of Defence

- Operational environment shaping coast guard plans and user requirements
- Overcoming key technical and operational challenges integrating new vessels
- Lessons learned and platform feedback on the latest patrol boat acquisitions
- Insight into considerations and decision making processes selecting the most appropriate capabilities for immediate and long-term priorities
- Long-term fleet vision over the next 10-20 years



Captain Ahmet Purcek, Head of Shipbuilding, Turkish Coast Guard

17.10 CHAIRMAN'S CLOSING ADDRESS AND END OF DAY ONE

MAIN CONFERENCE DAY 2

Wednesday, 21st September 2011



08.00 REGISTRATION AND COFFEE

08.30 CHAIRMAN'S DAY TWO WELCOME

08.40 ENSURING EFFECTIVE PRESENCE IN THE POLISH EEZ AND BUILDING CAPACITY TO SUPPORT INTERNATIONAL OPERATIONS - MODERNISATION OF POLISH FLEET CAPABILITIES

- Operational environment in the Baltic Sea, mission spectrum and approach to EEZ surveillance
- Assessing the impact of budget cuts on acquisition plans – how will capabilities be prioritised?
- Enabling sustained operational status in an environment of restrictive budgets – upgrade and overhaul of current fleet
- Gawron-class multi-purpose corvette programme – insight into requirement framework, choice of subsystems and timelines
- Long-term vision and integration with international naval operations

 **Rear Admiral Stanisław Zarychta, Commander of Maritime Operation Centre, Polish Navy**



Rear Admiral Stanisław Zarychta is currently the Commander of Maritime Operations Centre of the Polish Navy in Gdynia, Poland. He began his long career as a Navigator, Operational Officer and Executive Officer, and worked his way from becoming the Senior Staff Officer in the Reconnaissance and Electronic Warfare Department of the Polish Navy Headquarters and then Commander of the 6th Electronic Intelligence, before he became the Chief of the Reconnaissance and Electronic Warfare Division (N2) in the Polish Navy Headquarters. In 2001 his squadron was awarded with the Honour Emblem of the Polish Armed Forces.

09.10 DEVELOPING CAPABILITIES TO MEET THE DEMANDS OF 21ST CENTURY MISSION REQUIREMENTS: ACQUISITION UPDATES FROM THE USCG

- Exploring capability challenges to meeting the high level mission requirements of the USCG
- Developing adaptable platforms capable of encompassing law enforcement, homeland security and military defense mission priorities
- Identifying capability gaps and building a strategically well-balanced fleet - Offshore Patrol Cutter programme
- Drawing on the latest mission scenarios to identify key lessons learnt in achieving robust maritime homeland security in the EEZ
- Future fleet capabilities and upgrades of the in-service fleet for optimal mission readiness

 **Michael Tangora, Deputy Assistant Commandant, Acquisition Directorate, US Coast Guard**

09.40 INDUSTRY PERSPECTIVE SESSION AVAILABLE

If you are interested in speaking please call Yousuf at +44 (0) 207 368 9500

10.10 THE PORTUGUESE DUAL ROLE NAVY: AN EFFICIENT WAY TO MANAGE CAPABILITIES AND TO ACHIEVE ECONOMY OF SCALE AND UNIT OF EFFORT AT SEA - THE VIANA DO CASTELO CLASS OPV

- The (PRT) dual role Navy concept as a solution to enhance homeland maritime security and the needs of International operations on limited budgets
- Corvettes vs OPVs – the decision to replace Corvettes with the new Ocean Patrol Vessels
- Framework for the Viana do Castelo Class and program progress
- Vision for the capability composition of the Portuguese Navy in the near future

 **Commander Bessa Pacheco, Plans and Policy Division, Portuguese Navy**



Commander Bessa Pacheco headed several technical-scientific teams aboard hydrographic ships at sea, served aboard the frigate N.R.P. "Álvares Cabral", commanded both the patrol boat N.R.P. "Açor" and the auxiliary general survey ship N.R.P. "Almirante Gago Coutinho". Ashore he served at the Portuguese Navy Hydrographic Institute in the oceanography and data centre departments, was a member of the public maritime domain commission and a professor at the Naval Academy. He was assigned to the Navy Staff Plans & Policy Division in 2011.

10.40 MORNING COFFEE AND NETWORKING BREAK

11.10 INDUSTRY PERSPECTIVE SESSION AVAILABLE

If you are interested in sponsoring this session, please call Yousuf Malik at +44 (0) 207 368 9500

11.40 INTERACTIVE ROUND TABLE DISCUSSIONS

Participants can join in 2 round table discussions, each lasting for 45 minutes. The rotation for the 2nd round table will take place at 12.25.

Please Choose From the Six Round Table Discussions Below:



A Weapons and OPVs - Developments in non-lethal weapons to support successful interception of small and fast craft and considerations for armament

- How much armament is necessary on OPVs?
- Utilising new advancements in NLWs - how can accuracy and effectiveness be improved?
- Future considerations for weapons on OPVs and role of NLWs in Maritime Security Operations

 **Rear Admiral Massimo Annati, Deputy Chairman of the European Working Group Non-Lethal-Weapons**



B Tackling global threats to peace, security and economic stability - international collaboration

- Combating piracy, illegal trafficking, immigration and maritime terrorism
- How can collaboration, information sharing and interoperability be improved?
- Multi-national cooperation in the Gulf of Guinea

 **Vice Admiral O. S Ibrahim, Chief of Staff, Nigerian Navy**



C Developing multi-mission vessels to cost effectively sustain presence in the EEZ

- Strategies for cost effective fleet expansion – affordability considerations from conception to disposal
- How can OPV design support lean manning?
- Use and further potential for COTS technology

 **Rear Admiral Francisco Roberto Deiana, Director of Engineering, Brazilian Navy**



D Through life support: Cost-effectively sustaining patrol fleets

- Achieving exceptional availability, reliability and maintainability in new and in-service vessels
- What steps need to be taken in the design phase to support sustainability?
- Incorporating new technological solutions

 **Serdar Demirel, Turkish Ministry of Defence and Captain Akdeniz, Head of Shipbuilding, Turkish Ministry of Defence**

E 21st century coast guard modernisation: Protecting shores and ensuring maritime safety

- Trends in operational requirements
- Improving civil military information sharing
- SAR, pollution control and environmental missions

 **Captain Jankees Trimpe Burger, Director, Netherlands Coastguard**

F Capitalising on the latest technological developments in hull design, new materials and construction techniques

 **Captain Edward Lundquist (Ret'd) Senior Science Advisor**



 **Captain Charles 'Chuck' Gunzel, ONR Confronting Irregular Challenges S&T Strategy Officer, US Navy**



13.10 NETWORKING LUNCH

STREAM SESSIONS A AND B – PLEASE CHOOSE ONE TRACK

STREAM A: MULTI-NATIONAL COLLABORATION TO TACKLE GLOBAL SECURITY THREATS


14.40 MEETING THE GLOBAL CHALLENGES OF ANTI-PIRACY OPERATIONS THROUGH MULTI-NATIONAL COLLABORATION

- How can naval forces' and coast guards' contribution to anti-piracy be strengthened?
- What have been the key successes in enabling multi-national forces to share intelligence – implications for further progress towards interoperability and integration
- Considerations in the OPV design stage to increase platform mission performance for anti-piracy operations
- Implementing best management practices – what have we learnt so far?
- The way forward for combating piracy

 **Commander Stein Olav Hagalid, NCAGS/NSC Branch Head, NATO Northwood** (pending final approval)

15.10 PANEL DISCUSSION: MANAGING EMERGING MARITIME SECURITY THREATS THROUGH INTERNATIONAL COOPERATION

- Successes and lessons emerging from recent multi-national exercises
- Expanding practical engagement between regional Navies and Coast Guards
- How can Maritime Forces improve integration and interoperability?
- Developing strategies for combating regional and global terrorism
- Planning for maritime security threats post 2020
- Building a long-term strategy for cooperation

 **Rear Admiral Stanisław Zarychta, Commander of Maritime Operation Centre, Polish Navy**



 **Commander Stein Olav Hagalid, NCAGS/NSC Branch Head, NATO Shipping Centre** (pending final approval)

 **Commander Kenneth Houlberg, Above Water Capability, UK MoD**



STREAM B: COASTAL PATROL CRAFT – LESSONS LEARNED FROM RECENT PROCUREMENTS


EXPANDING SURVEILLANCE AND ENFORCEMENT CAPABILITY OF SMALLER MARITIME SECURITY FORCES TO MEET THE DEMANDS OF EEZ PATROL: TRINIDAD AND TOBAGO COAST GUARD PATROL CRAFT ACQUISITION

- Bolstering Maritime Security in the Caribbean
- Mission challenges and focus of the Trinidad and Tobago Coast Guard
- Procurement of the high speed patrol craft – balancing central requirements for effective manoeuvrability, durability and shallow draft
- Achieving speeds of up to 40 knots – what are the trade-offs and impact on cost?
- Enabling multi-mission effectiveness and versatility of platforms
- Future vision for enhancing maritime security

 **Captain Kirton Higgins, Director, Strategic Project Management Office, Trinidad and Tobago Coast Guard**

ACHIEVING OPTIMAL SITUATIONAL AWARENESS AND RAPID INTERCEPTION OF SMALL AND FAST CRAFT – DEVELOPMENT OF THE SENTINEL CLASS AND PREPARATION FOR OPERATIONAL STATUS

- Addressing capability gaps for patrol boats – evolution of the Sentinel Class program
- Key lessons learned for development and acquisition of Coast Guard patrol boats
- Enabling secure voice and internet communications for optimum situational awareness - the pioneering inclusion of the extensive command and control suite
- Achieving interoperability with legacy assets and ensuring long-term interoperability with future assets
- Insight into the crew training demands and preparation for operational status of the first ship

 **Lieutenant Commander Herbert Eggert, Commanding Officer - Bruce C. Webber, US Coast Guard** (pending final approval)

15.40 AFTERNOON TEA AND NETWORKING BREAK

16.10 CAPITALISING ON REGIONAL PARTNERSHIPS TO ENSURE 'FREEDOM OF THE SEAS' – THE ITALIAN NAVY'S EXPERIENCE SECURING THE MEDITERRANEAN

- Tackling today's maritime security challenges through "Acting nationally, Focusing regionally, Envisioning globally"
- Mediterranean collaboration to protect merchant trade and counter-terrorist threats
- Managing offshore patrol vessels for effective interception of illegal, criminal and terrorist activities at sea
- Long-term strategy for the Italian Navy

 **Confirmed Flag Officer, Italian Navy**

16.40 END OF CONFERENCE



Interested in more information on the speakers leading these sessions?

Visit the Resource Centre on www.offshorepatrolvessels.com to hear an exclusive interview with our speakers!



"The annual Offshore Patrol Vessels Conference organized by IQPC has become an important reference world forum concerning the growing use of these naval assets, when senior representatives from different Navies can present and discuss the solutions they have found to reconcile technical issues with operational tasks and budget constraints so as to better accomplish their missions. The multidisciplinary presentations are also an excellent opportunity to get knowledge on new designs and developments from the naval shipbuilding industries, including the platform, its sensors and weapon systems." - Rear Admiral Francisco Deiana, Director of Naval Engineering, Brazilian Navy

"We are close to securing two new contracts, both of which were a direct result of meeting customers at the OPV conference." - David McMillan, President **stx** Canada Marine (September 2010)

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For more information on sponsoring or exhibiting at the **6th Offshore Patrol Vessels** conference, please contact **Yousuf Malik** at **+44(0)20 7368 9500** or **OPV@iqpc.co.uk**.

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Ensure that you have the opportunity to engage with the key decision makers within your industry. We can create a platform for you to effectively interact with your top customers and prospects in the environment of your choice. This can range from **formalised private meetings / workshops right through to less structured networking events such as sponsored drinks receptions, coffee breaks or lunches. Ultimately whatever you decide is the right forum, we will support you in your quest to advance relationships** with the key people who can influence the future of your business.

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Your company can be elevated to a position where they are seen as a market leader. In a fiercely competitive market you need to **ensure that your brand is differentiated from the competition. Failure to create a clear identity will see your organisation fade into the background. We ensure that we do everything we can to effectively lift your brand** before, during and after the event. Not only do we create a fully integrated marketing campaign, which your company can be part of, but we also offer high impact premium branding opportunities for example on bags, water bottles, pens lanyards etc.

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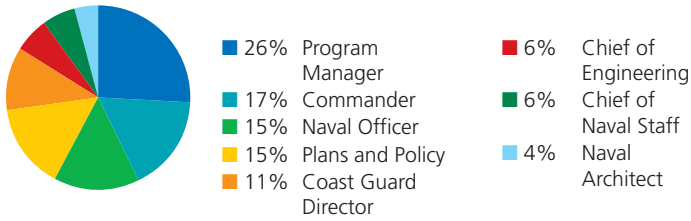
If you think that you should be viewed as a true industry leader then your need to demonstrate your market knowledge and expertise through a thought leadership opportunity, such as **speaking or chairing. This is a highly unique opportunity for your company to educate the market**, and as long as you are credible enough to fit into a high level event programme, we can position your organisation alongside top customers and prospects in our speaker faculty. As part of this speaker faculty your company will be set apart from other industry attendees giving you the competitive edge required to make further strides in the market.

Below is an example of some sample packages which are designed to be multi functional across the above objectives. These are just examples because all of our sponsorship packages are specifically designed to meet your companies individual marketing and business development objectives.

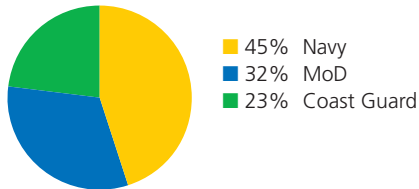
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|---|------------|-----------|---------|-------|
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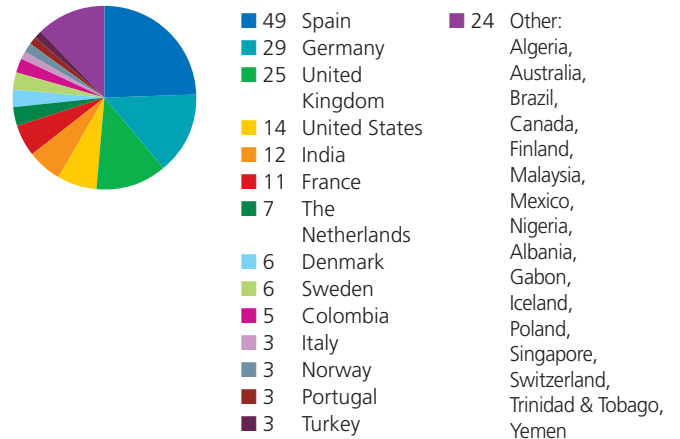
Primary Job Titles 2010



Attendees by Type of Organisation



Attendees by Country



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TERMS AND CONDITIONS

Please read the information listed below as each booking is subject to IQPC Ltd standard terms and conditions.

Payment Terms: Upon completion and return of the registration form full payment is required no later than 5 business days from the date of invoice. Payment of invoices by means other than by credit card, or purchase order (UK Plc and UK government bodies only) will be subject to a €65 (plus VAT) per delegate processing fee. Payment must be received prior to the conference date. We reserve the right to refuse admission to the conference if payment has not been received.

IQPC Cancellation, Postponement and Substitution Policy: You may substitute delegates at any time by providing reasonable advance notice to IQPC. For any cancellations received in writing not less than eight (8) days prior to the conference, you will receive a 90% credit to be used at another IQPC conference which must occur within one year from the date of issuance of such credit. An administration fee of 10% of the contract fee will be retained by IQPC for all permitted cancellations. No credit will be issued for any cancellations occurring within seven (7) days (inclusive) of the conference. In the event that IQPC cancels an event for any reason, you will receive a credit for 100% of the contract fee paid. You may use this credit for another IQPC event to be mutually agreed with IQPC, which must occur within one year from the date of cancellation.

In the event that IQPC postpones an event for any reason and the delegate is unable or unwilling to attend in on the rescheduled date, you will receive a credit for 100% of the contract fee paid. You may use this credit for another IQPC event to be mutually agreed with IQPC, which must occur within one year from the date of postponement. Except as specified above, no credits will be issued for cancellations. There are no refunds given under any circumstances. IQPC is not responsible for any loss or damage as a result of a substitution, alteration or cancellation/postponement of an event. IQPC shall assume no liability whatsoever in the event this conference is cancelled, rescheduled or postponed due to a fortuitous event, Act of God, unforeseen occurrence or any other event that renders performance of this conference impracticable, illegal or impossible. For purposes of this clause, a fortuitous event shall include, but not be limited to: war, fire, labour strike, extreme weather or other emergency. Please note that while speakers and topics were confirmed at the time of publishing, circumstances beyond the control of the organizers may necessitate substitutions, alterations or cancellations of the speakers and/or topics. As such, IQPC reserves the right to alter or modify the advertised speakers and/or topics if necessary without any liability to you whatsoever. Any substitutions or alterations will be updated on our web page as soon as possible.

Discounts: All 'Early Bird' Discounts require payment at time of registration and before the cut-off date in order to receive any discount. Any discounts offered whether by IQPC (including team discounts) must also require payment at the time of registration. All discount offers cannot be combined with any other offer

Please do not pass my information to any third party